



Bolton & Clements Real Estate Group

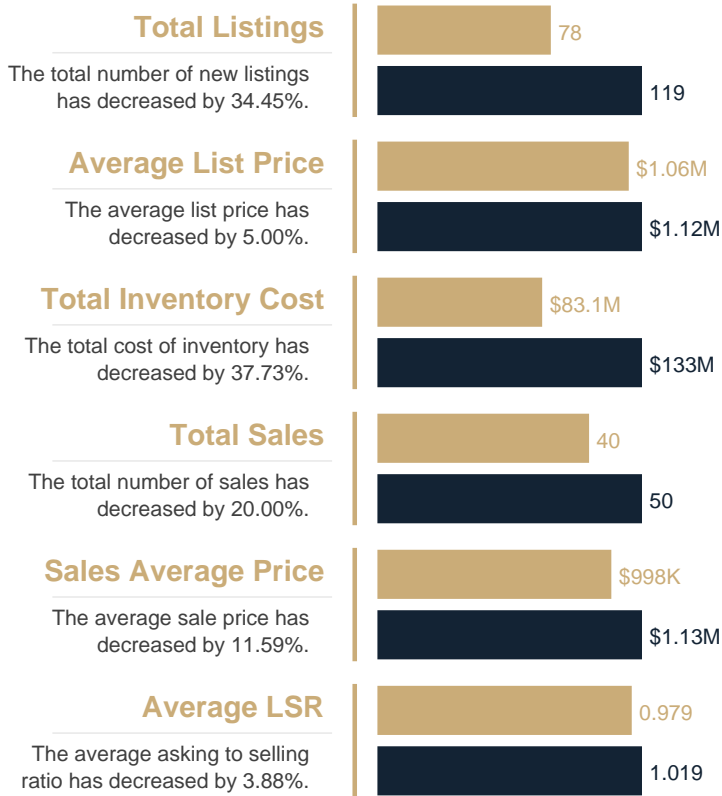
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Comparison

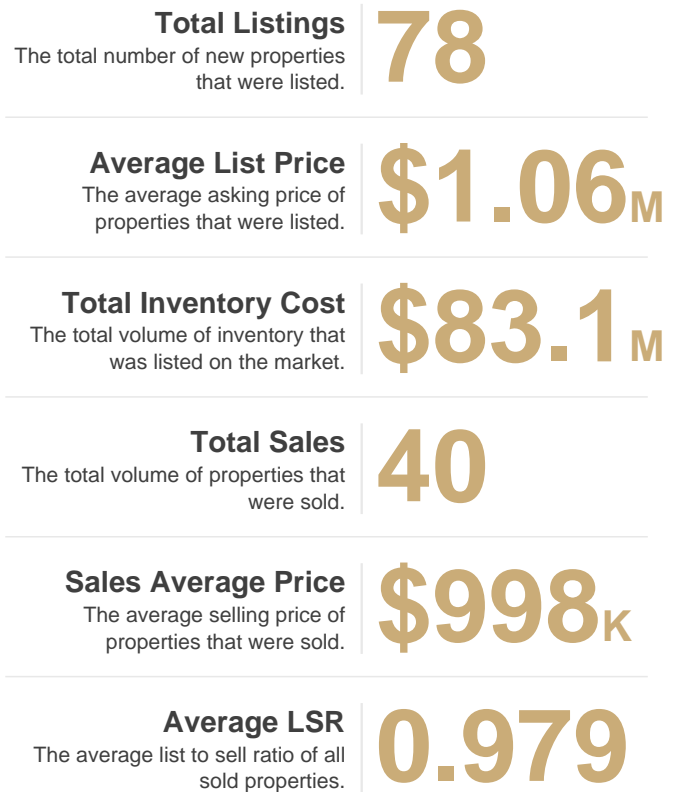
Below, we are comparing the second quarter of 2026 to the second quarter of 2025.

● Quarter 2 of 2026 ● Quarter 2 of 2025



Overview

Below, we are looking at the six key metrics within the second quarter of 2026. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



Average DOM

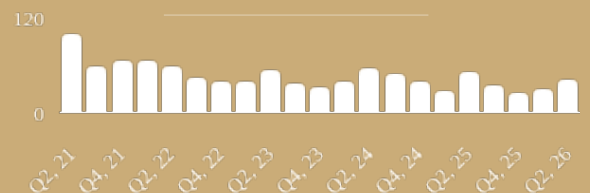
In the second quarter of 2025, the average days on market was 18. In the second quarter of 2026, the average days on market was 26. When the second quarter of 2026 is compared to the second quarter of 2025, the average days on market has increased by 44.44%.

Total Sales Volume

In the second quarter of 2025, the total volume of sales was \$56.4M. In the second quarter of 2026, the total volume of sales was \$39.9M. When the second quarter of 2026 is compared to the second quarter of 2025, the total volume of sales has decreased by 29.27%.

Total Sales | Quick Overview (See Page #5)

In the second quarter of 2026, the total number of sales was 40.





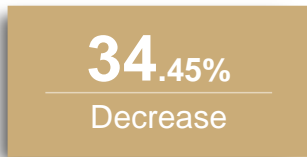
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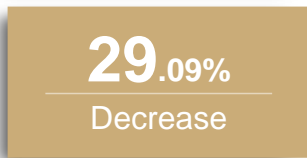
Total Listings

In the second quarter of 2026, the total number of new listings was 78. In the second quarter of 2025, the total number of new listings was 119. When the second quarter of 2026 is compared to the second quarter of 2025, the total number of new listings has decreased by 34.45%.



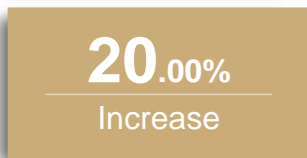
Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the total number of new listings was 119. When the second quarter of 2026 is compared to the second quarter of 2025, the total number of new listings has decreased by 34.45%.



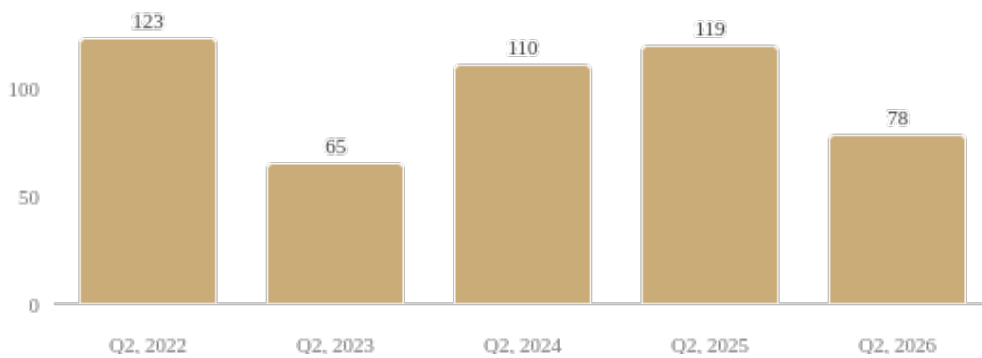
Quarter 2 of 2026 vs Quarter 2 of 2024

In the second quarter of 2024, the total number of new listings was 110. When the second quarter of 2026 is compared to the second quarter of 2024, the total number of new listings has decreased by 29.09%.



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the total number of new listings was 65. When the second quarter of 2026 is compared to the second quarter of 2023, the total number of new listings has increased by 20.00%.

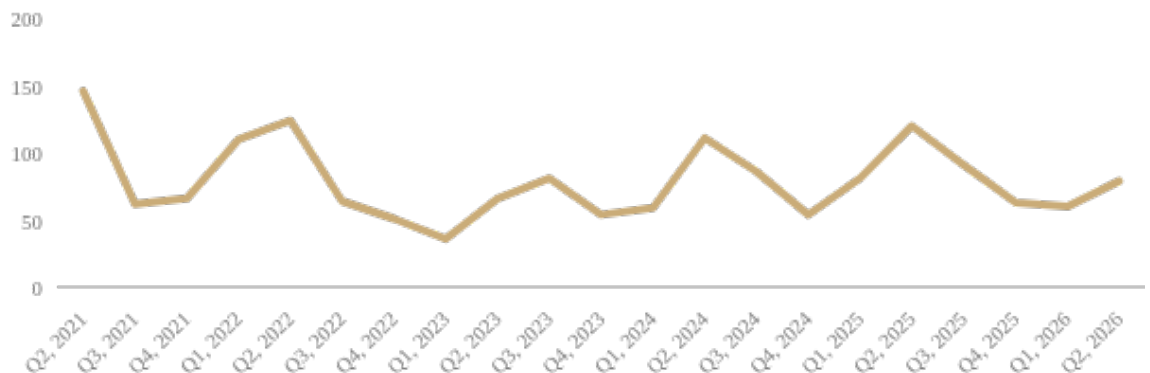


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen a total volume of 78 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends for all properties that have been listed over the last 4 years as of the end of Quarter 2 of 2026.



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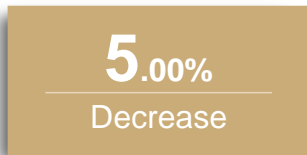
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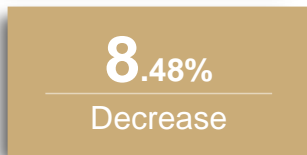
Average List Price

In the second quarter of 2026, the average list price was \$1.06M. In the second quarter of 2025, the average list price was \$1.12M. When the second quarter of 2026 is compared to the second quarter of 2025, the average list price has decreased by 5.00%.



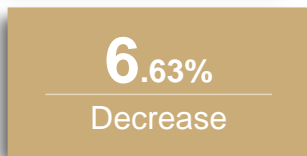
Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the average list price was \$1.12M. When the second quarter of 2026 is compared to the second quarter of 2025, the average list price has decreased by 5.00%.



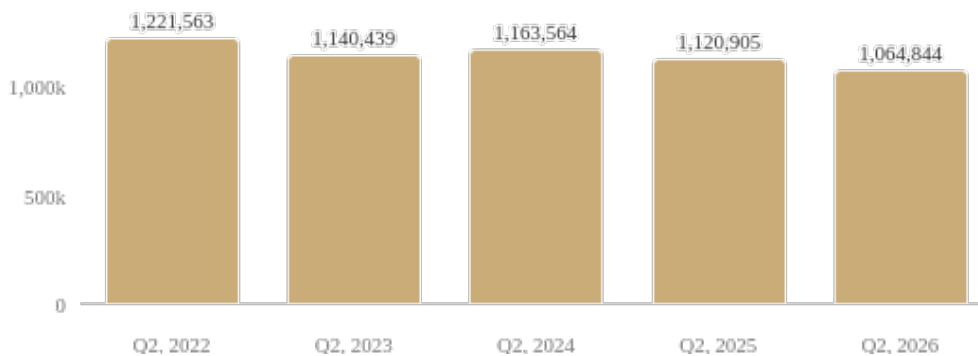
Quarter 2 of 2026 vs Quarter 2 of 2024

In the second quarter of 2024, the average list price was \$1.16M. When the second quarter of 2026 is compared to the second quarter of 2024, the average list price has decreased by 8.48%.



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the average list price was \$1.14M. When the second quarter of 2026 is compared to the second quarter of 2023, the average list price has decreased by 6.63%.

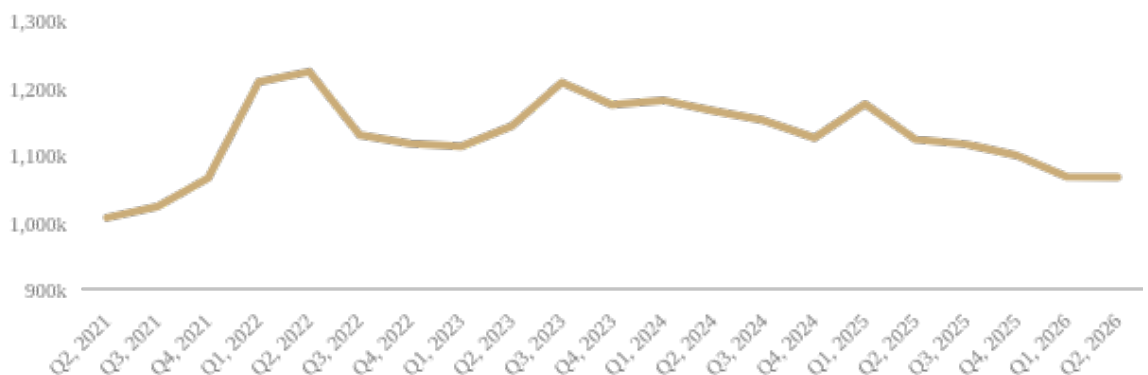


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen an average list price of \$1.06M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends in the average list price of all properties listed over the last 4 years as of Quarter 2 of 2026.



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Total Inventory Cost

In the second quarter of 2026, the total cost of inventory was \$83.1M. In the second quarter of 2025, the total cost of inventory was \$133M. When the second quarter of 2026 is compared to the second quarter of 2025, the total cost of inventory has decreased by 37.73%.

37.73%
Decrease



Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the total cost of inventory was \$133M. When the second quarter of 2026 is compared to the second quarter of 2025, the total cost of inventory has decreased by 37.73%.

35.11%
Decrease



Quarter 2 of 2026 vs Quarter 2 of 2024

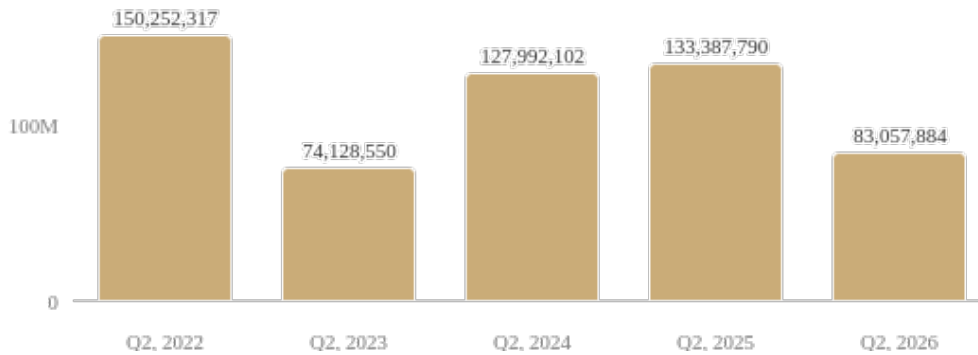
In the second quarter of 2024, the total cost of inventory was \$128M. When the second quarter of 2026 is compared to the second quarter of 2024, the total cost of inventory has decreased by 35.11%.

12.05%
Increase



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the total cost of inventory was \$74.1M. When the second quarter of 2026 is compared to the second quarter of 2023, the total cost of inventory has increased by 12.05%.

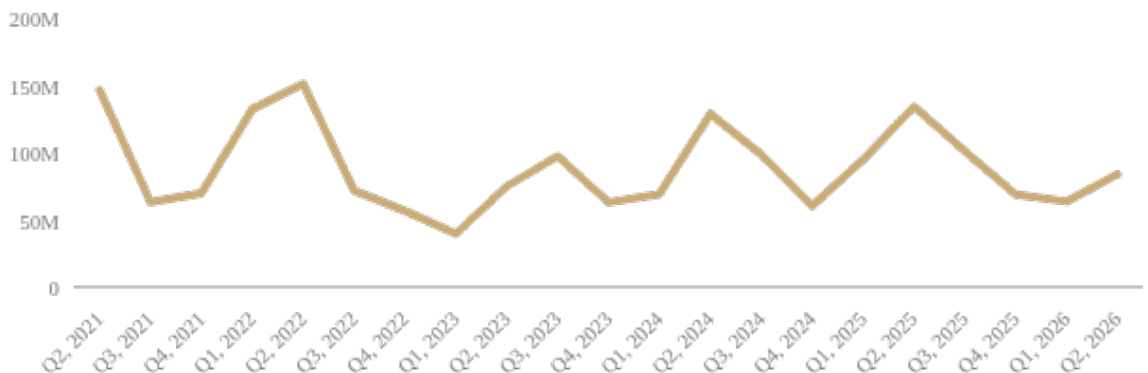


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen a total inventory volume of \$83.1M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends for the total cost of all new inventory over the last 4 years as of Quarter 2 of 2026.





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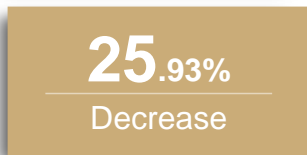
Total Sales

In the second quarter of 2026, the total number of sales was 40. In the second quarter of 2025, the total number of sales was 50. When the second quarter of 2026 is compared to the second quarter of 2025, the total number of sales has decreased by 20.00%.



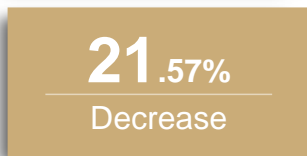
Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the total number of sales was 50. When the second quarter of 2026 is compared to the second quarter of 2025, the total number of sales has decreased by 20.00%.



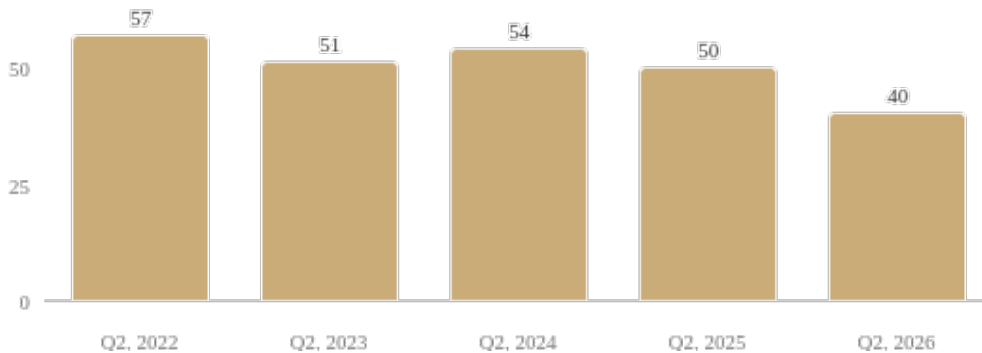
Quarter 2 of 2026 vs Quarter 2 of 2024

In the second quarter of 2024, the total number of sales was 54. When the second quarter of 2026 is compared to the second quarter of 2024, the total number of sales has decreased by 25.93%.



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the total number of sales was 51. When the second quarter of 2026 is compared to the second quarter of 2023, the total number of sales has decreased by 21.57%.

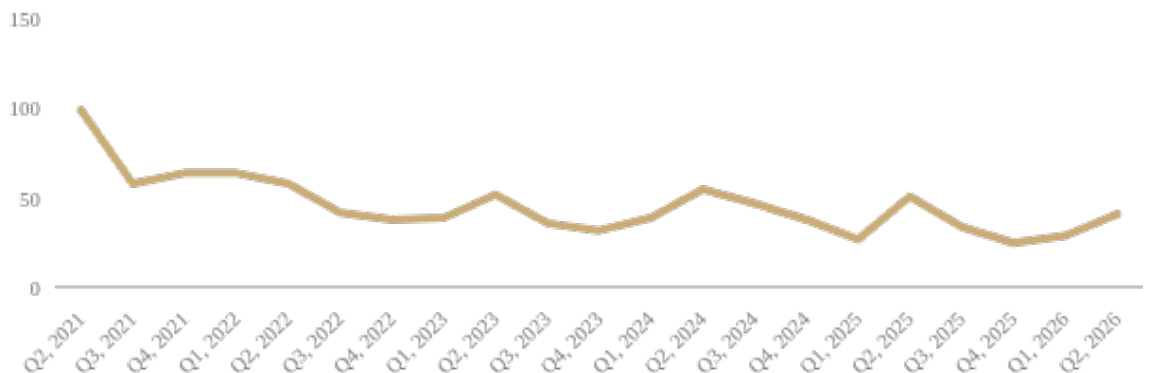


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen a total volume of 40 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends for all properties that have been sold over the last 4 years as of Quarter 2 of 2026.



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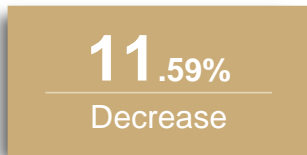
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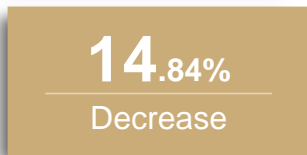
Sales Average Price

In the second quarter of 2026, the average sale price was \$998K. In the second quarter of 2025, the average sale price was \$1.13M. When the second quarter of 2026 is compared to the second quarter of 2025, the average sale price has decreased by 11.59%.



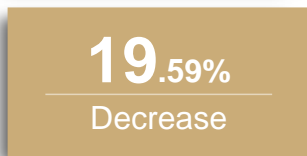
Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the average sale price was \$1.13M. When the second quarter of 2026 is compared to the second quarter of 2025, the average sale price has decreased by 11.59%.



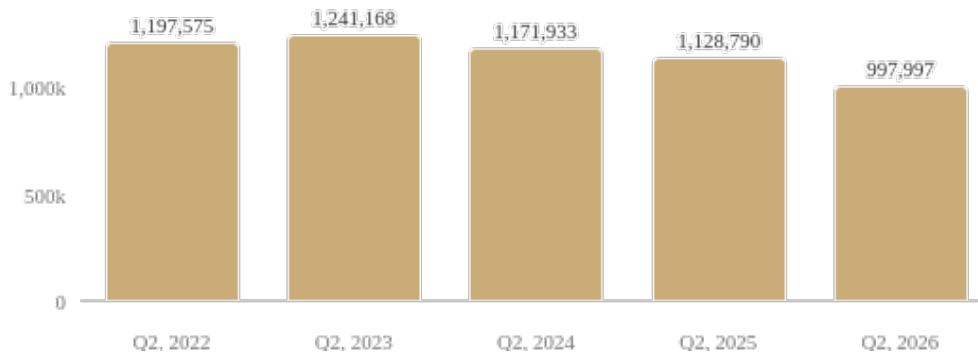
Quarter 2 of 2026 vs Quarter 2 of 2024

In the second quarter of 2024, the average sale price was \$1.17M. When the second quarter of 2026 is compared to the second quarter of 2024, the average sale price has decreased by 14.84%.



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the average sale price was \$1.24M. When the second quarter of 2026 is compared to the second quarter of 2023, the average sale price has decreased by 19.59%.

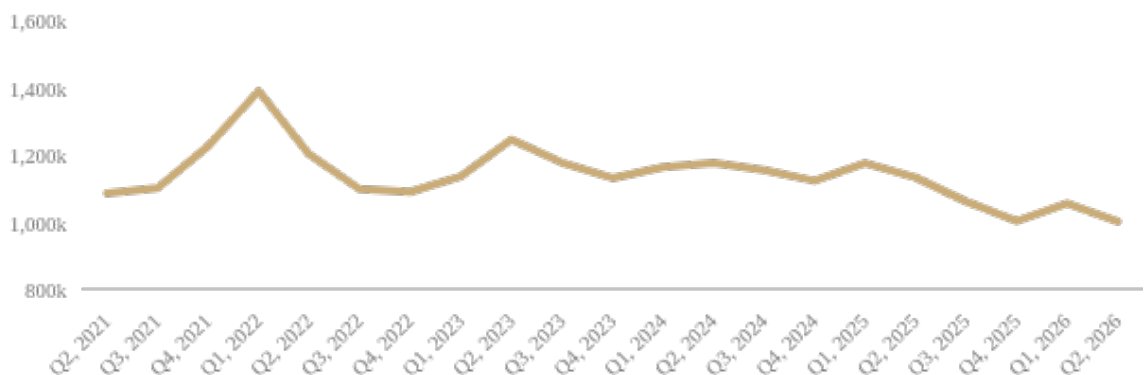


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen an average sale price of \$998K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends in the average sale price of all sold properties over the last 4 years as of Quarter 2 of 2026.



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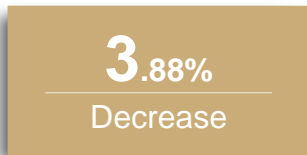
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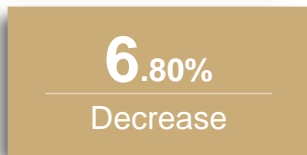
Average List to Sell Ratio

In the second quarter of 2026, the average asking to selling ratio was 0.979. In the second quarter of 2025, the average asking to selling ratio was 1.019. When the second quarter of 2026 is compared to the second quarter of 2025, the average asking to selling ratio has decreased by 3.88%.



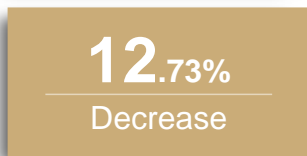
Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the average asking to selling ratio was 1.019. When the second quarter of 2026 is compared to the second quarter of 2025, the average asking to selling ratio has decreased by 3.88%.



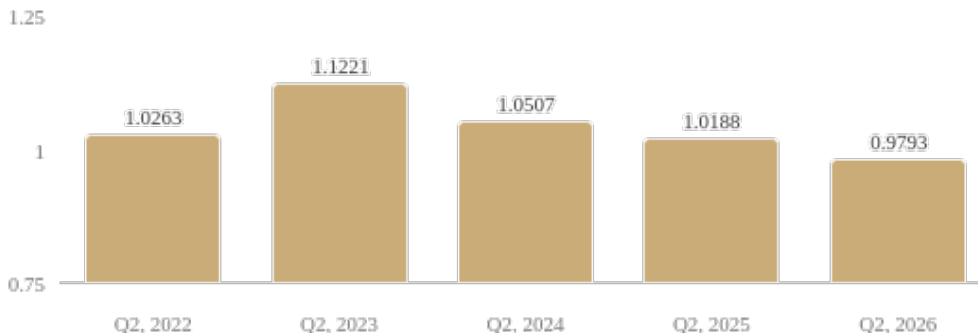
Quarter 2 of 2026 vs Quarter 2 of 2024

In the second quarter of 2024, the average asking to selling ratio was 1.051. When the second quarter of 2026 is compared to the second quarter of 2024, the average asking to selling ratio has decreased by 6.80%.



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the average asking to selling ratio was 1.122. When the second quarter of 2026 is compared to the second quarter of 2023, the average asking to selling ratio has decreased by 12.73%.

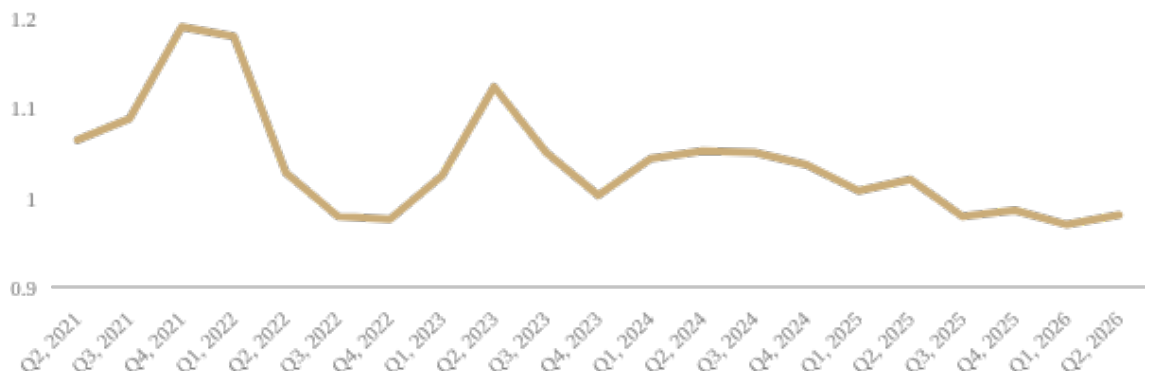


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen an average ask to sell price ratio of 0.979 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of Quarter 2 of 2026.





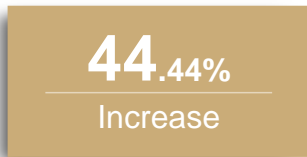
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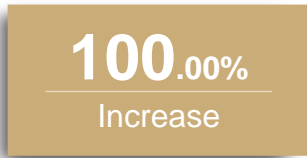
Average Days on Market

In the second quarter of 2026, the average days on market was 26. In the second quarter of 2025, the average days on market was 18. When the second quarter of 2026 is compared to the second quarter of 2025, the average days on market has increased by 44.44%.



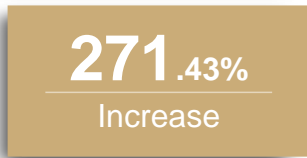
Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the average days on market was 18. When the second quarter of 2026 is compared to the second quarter of 2025, the average days on market has increased by 44.44%.



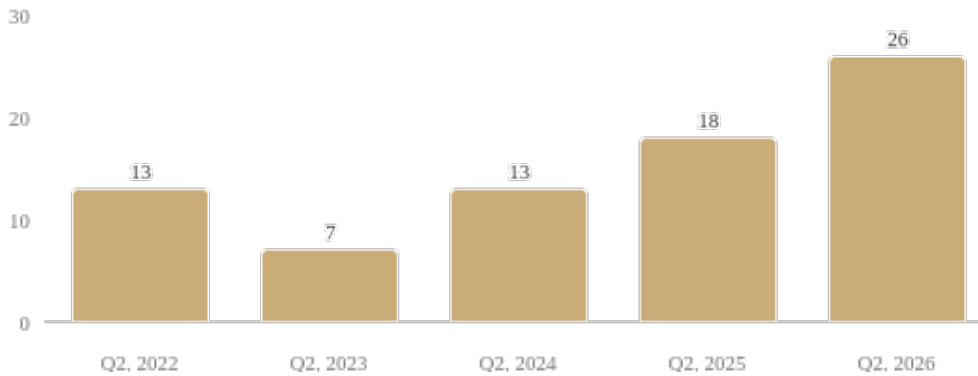
Quarter 2 of 2026 vs Quarter 2 of 2024

In the second quarter of 2024, the average days on market was 13. When the second quarter of 2026 is compared to the second quarter of 2024, the average days on market has increased by 100.00%.



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the average days on market was 7. When the second quarter of 2026 is compared to the second quarter of 2023, the average days on market has increased by 271.43%.

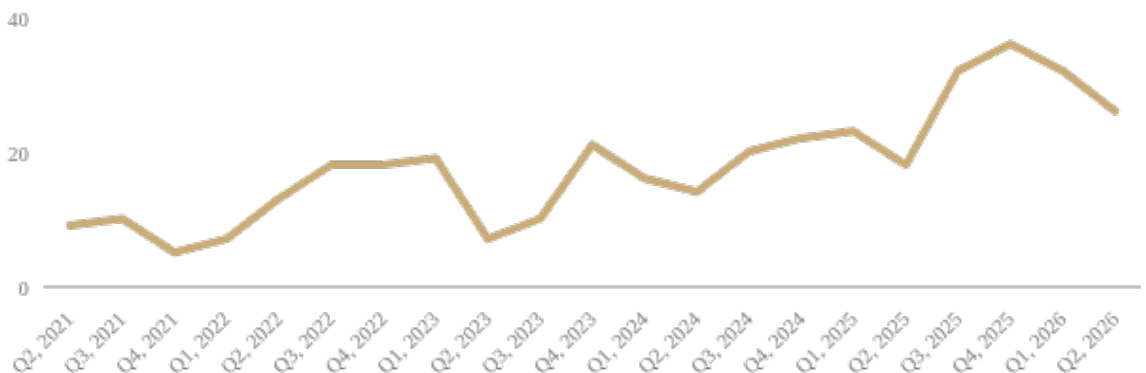


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen an average days on market of 26 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends in the average days on market of all sold properties over the last 4 years as of Quarter 2 of 2026.





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Total Sales Volume

In the second quarter of 2026, the total volume of sales was \$39.9M. In the second quarter of 2025, the total volume of sales was \$56.4M. When the second quarter of 2026 is compared to the second quarter of 2025, the total volume of sales has decreased by 29.27%.

29.27%
Decrease



Quarter 2 of 2026 vs Quarter 2 of 2025

In the second quarter of 2025, the total volume of sales was \$56.4M. When the second quarter of 2026 is compared to the second quarter of 2025, the total volume of sales has decreased by 29.27%.

36.92%
Decrease



Quarter 2 of 2026 vs Quarter 2 of 2024

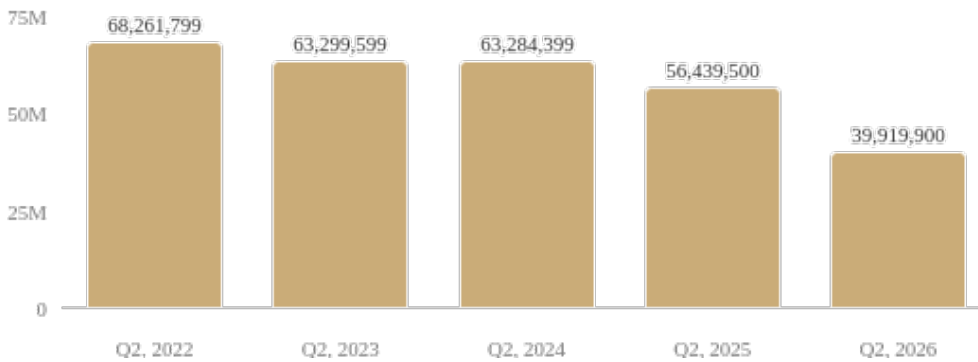
In the second quarter of 2024, the total volume of sales was \$63.3M. When the second quarter of 2026 is compared to the second quarter of 2024, the total volume of sales has decreased by 36.92%.

36.93%
Decrease



Quarter 2 of 2026 vs Quarter 2 of 2023

In the second quarter of 2023, the total volume of sales was \$63.3M. When the second quarter of 2026 is compared to the second quarter of 2023, the total volume of sales has decreased by 36.93%.

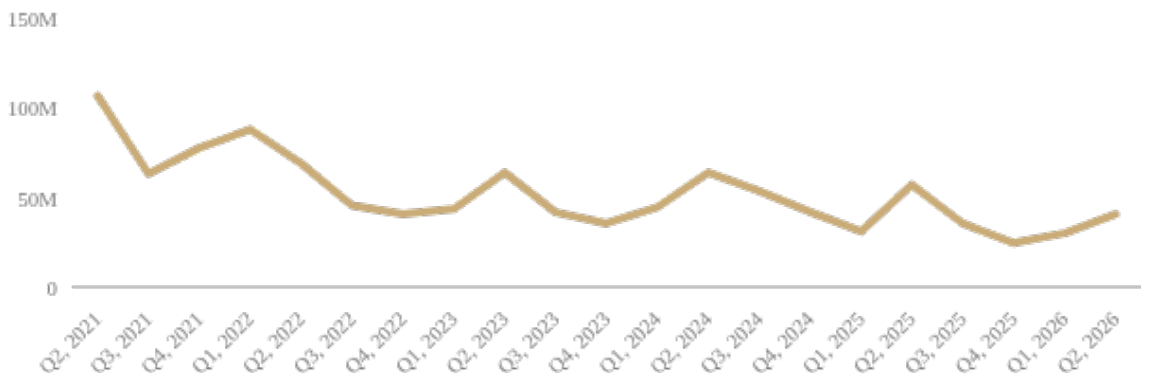


Overview

The bar graph to the left provides an overview of Q2 for the last 4 years leading up to Quarter 2 of 2026. In the second quarter of 2026, we have seen a total sales volume of \$39.9M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in quarterly (on a quarterly interval) trends for the total cost of all sold properties over the last 4 years as of Quarter 2 of 2026.



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